



YOUR DESTINATION. OUR INNOVATION.

## PASSENGER INFORMATION SYSTEMS



## HANOVER DISPLAYS - AT A GLANCE

- . An independent, family-owned and operated business
- Products manufactured to exceptionally high standards
- Own production facilities in the United Kingdom and United States
- Subsidiaries and representatives in over 50 countries
- Customers in more than 75 countries
- Outstanding local support worldwide
- The largest choice of display sizes in the industry
- Certified to ISO 9001:2008 and ISO 14001:2004

### SIGN ASSEMBLY AT UNIT 24, LEWES





WILLIAMS FAMILY AT UNIT 25, LEWES

## **OVER 30 YEARS OF QUALITY**

Much has changed since our humble beginnings. We have grown from a one-man operation at a single location into a successful, global organization. We now have over 250 employees worldwide and customers in more than 75 countries. Our solutions are designed and manufactured exclusively inhouse, without the need for external sub-contractors. We have the capacity to build and supply up to 75,000 units annually, with the potential to scale up further in the future. Moreover, we have never relied on external investors, and continue to be an entirely independent business.

Throughout this journey we have remained true to our core values. We have always been committed to delivering reliable, made-to-measure solutions and exceptional support. And we have always been dedicated to ongoing innovation and superb quality.

Why not experience what Hanover Displays has to offer for yourself?

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DAVE WILLIAMS



BOARD ASSEMBLY AT UNIT 25, LEWES IN-HOUSE SOFTWARE DEVELOPMENT

## FROM TINY ACORNS...

Gavin Williams, founder and chairman of Hanover Displays, established the company in 1985 in a small garage near Brighton. From the outset, he was determined to build an organization based on quality, hard work and innovation. He was soon joined by like-minded, goal-driven people, and the business quickly began to grow.

Together, they explored cutting edge technologies, entered new markets, and established international subsidiaries and facilities. Hanover has carved out a prominent place for itself in a challenging market, and it has become a global player with an outstanding reputation.

## DRIVEN BY INNOVATION

Hanover solutions are designed and manufactured entirely in-house, ensuring complete control over production processes. This, coupled with an eye and ear for customer feedback, guarantees consistently first-rate quality. Moreover, Hanover is financially independent, allowing it to reinvest its earnings in research and development, improved facilities and business expansion.

The company is an acknowledged leader in terms of product engineering and software development.

Customer focus and innovation have been key to Hanover's rapid growth in the past – and will continue to be the bedrock of its future success.









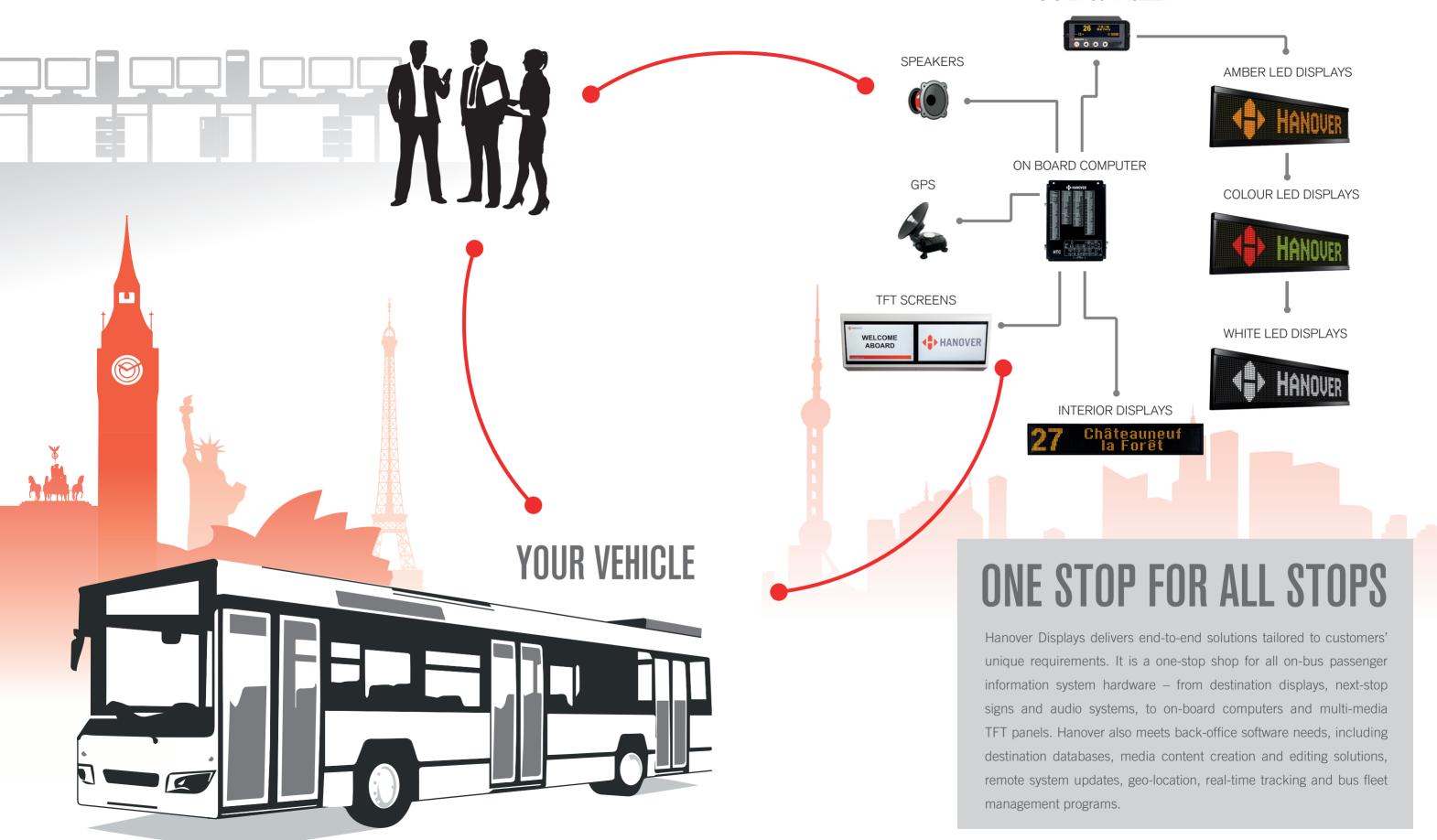




## YOUR BACK OFFICE

## **OUR PRODUCTS**

SYSTEM CONTROLLER



# PRODUCT PORTFOLIO - SELECTED HIGHLIGHTS

Hanover has a long and successful track record in developing and manufacturing external displays. All models are available in monochrome or full colour. They can be custom-made to meet specific size and resolution requirements.

DESTINATION DISPLAYS

Hanover offers a wide range of solutions for in-vehicle communications with passengers. Its broad portfolio of LED, TFT LCD and audio announcement systems, ensures there is an effective option for any customer need.

IN-VEHICLE INFORMATION SYSTEMS

Hanover's system controllers are extremely easy to use. Interfaces are available for seamless integration with third-party equipment.

SYSTEM CONTROLLERS

Hanover has developed a suite of software programs that customers can leverage to create destination databases for LED displays, and to program location-specific information for vehicles in service (e.g. route data such as "next stop" announcements). The company also supplies full fleet management solutions that allow operators to track and schedule their vehicles in real time.

SOFTWARE / PROGRAMMING





SERVICE QUALITY OFFICE UNIT 24, LEWES

# GENUINE PARTNERSHIP FROM START TO FINISH

Hanover understands the importance of partnership and support every step of the way. We work hand-in-glove with our customers – from the very first inquiry to training, installation, operation and beyond. We provide expert advice based on extensive experience and a wide range of services tailored to real-world needs. Customer satisfaction and lasting relationships are top priorities. Against this background, we invest in continuously improving our processes – both in-house and worldwide.

- Expert advice and assistance with design and planning
- Installation services
- System and software training

- Technical support helpline
- Rapid response times
- Extended warranty for selected products



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## LEADING FROM THE FRONT

With a strong balance sheet and no external stakeholders, we made it our policy to constantly reinvest our profits in research and development. Moreover, we have established an Innovation Task Force – a team of highly motivated employees who track international technological developments and trends.

## **EXCELLENCE BY DESIGN**

We are committed to providing our customers with outstanding, future-proof solutions. As a result, we design, build and produce to rigorous quality standards. Our highly skilled engineers scrutinise every aspect of our projects. Our fully automated production lines are closely monitored and leverage state-of-the-art technology. All of our hardware and software products undergo extensive testing from start to finish. From design to delivery we aim to excel in every aspect.



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## A GREAT COMPANY NEEDS GREAT PEOPLE

We know that the dedication, loyalty and skills of our 250 employees worldwide are the source of our continued success. This is why recruiting and training are top priorities. And it is why we strive to provide exceptional working conditions. These efforts ensure our team can fulfil our own and our customers' expectations with regard to research and development, technology, manufacturing, sales and support.



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